

We can do that.



consilium1

Collaboration & Messaging: Collaboration Platform Design Project

With an ever **expanding** workforce, consilium1 needed to connect with **employees** and **consultants** across the country. We **solved** our own problem—and **created** a collaborative platform that **opened** company communications, **empowered** our sales force, and acts as a **go-to resource** for employees. | **Problem solved.**

A privately held organization, c1 was founded in 1996 and is headquartered in Rochester, New York. Recognized multiple times as an RBA Top 100 fastest growing company, c1 has more than 500 employees in 11 office locations across the U.S. Our client base is diverse, ranging from mid-sized and enterprise commercial industries to private government sectors.

PROBLEM

Here's the challenge we faced as a fast-growing national company:

- **Management needed a system that showcased company data in real time while allowing employees and consultants across the country to collaborate and communicate through a single portal.** The interface needed to enable collaboration and communication across locations, offer access to company information and documents, house important sales materials and information, and help manage operational documents like timesheets and expense reports.

SOLUTION

This is how we answered the challenge:

- **Design and implementation of c1 connects.** We created an interactive and customizable solution by integrating a variety of HR, Accounting, and Sales applications to bridge communication, operations, and reporting gaps between locations, employees, and management.
- **Convenient remote user log-in.** Employees log in to c1 connects to stay up-to-date on company news and information, read messages, submit timesheets and expense reports, and access HR documents. Sales team members can access, share, and upload proposals, presentations, and project documents in a secure environment.
- **Collaboration and communication capabilities.** In many cases, clients are given limited access to help manage consultant billing and operational materials electronically. This platform encourages collaboration and makes it easy to share information, empowering our problem solving capabilities and allowing us to complete client work more quickly.

RESULTS

The c1 connects intranet portal has effectively delivered for consilium1:

- **Streamlined operations.** Increased speed to billing, reduced Days Sales Outstanding (DSO) numbers by over 20%, drastically reduced operational printing and shipping costs, significantly reduced company carbon footprint, reduced human error and alleviated billing issues through electronic processing and real time data.
- **Centralized communications center.** Easy-to-access location provides management with a holistic view of operations, provides the mobile workforce with a conduit to communicate across worksites in real time, and allows all employees to access and respond to company information.
- **Faster, more effective, more intuitive business decisions.** Reporting capabilities show updated business data in real time, allowing management to make informed business decisions to immediately capitalize on business opportunities.

PARTNERS



For more information about c1, visit consilium1.com, call us 1-866-631-5494, or contact us at sales@consilium1.com.