

We can do that.



consilium1

Hosting & Cloud Computing: Hosted Network Services Project

A world-wide **non-profit** agency came to us looking for a traditional IT solution. Instead, we offered them the **right** solution. By **transforming** their expensive and fragmented IT infrastructure investment into an **affordable** monthly hosting fee, we not only **saved** them money, we gave them **more options, better service**, and an **enterprise-level** foundation for success. | **Problem solved.**

World-wide, non-profit company with five locations across Western New York State.

PROBLEM

Our client was looking for a traditional, premise-based IT solution:

- Existing plan included a large capital investment to improve infrastructure.
- Desired consolidation of network services for their various locations.
- Needed a help desk offering, including on-site tech visits to fix issues.

SOLUTION

c1 assessed the client's business, network, and consolidation needs, and proposed a hosted solution:

- **A hosted solution offered an affordable monthly operations fee.** In contrast to a large IT infrastructure investment.
- **Comprehensive service offering.** Guaranteed uptime, included network monitoring, consolidated network operations for five locations, and incorporated a cost-effective switch to a VOIP phone solution.
- **Dynamically provisioned data service** lowered their monthly cost based on usage.

RESULTS

The c1 team's hosted solution effectively delivered for the client:

- **Impressive service levels and network performance.** Through hosting, client was able to attain service levels and network performance they never could have supported with proposed premise-based solution.
- **Increased mobility and collaboration.** Hosting solution offered additional benefits in terms of mobility and collaboration across locations.
- **Savings of 20% a year** courtesy of innovative dynamic provisioning service.

PARTNERS



For more information about c1, visit consilium1.com, call us 1-866-631-5494, or contact us at sales@consilium1.com.