

We can do that.



consilium1

## Collaboration & Messaging: Telepresence and Collaboration Suite Project

When one of the largest companies in **the world** was looking for a better way to **communicate**, we spoke their language. We equipped them with specially designed, **state-of-the-art telepresence rooms** across the company. So now, **face-to-face discussions** can be held across continents. | **Problem solved.**

Our client, one of the world's largest diversified technology, media, and financial services companies is focused on solving some of the world's toughest problems. With products and services ranging from aircraft engines, power generation, water processing, and security technology to medical imaging, business and consumer financing, media content, and industrial products, they serve customers in more than 100 countries and employ more than 304,000 people worldwide.

### PROBLEM

Our client was facing multiple challenges:

- **High travel costs.** With so many locations around the world, travel costs for our client were very high.
- **Limited collaboration.** Conference calls were in abundance, but true and easy collaboration was limited across geographic locations.
- **Accessibility.** Ability to collaborate with subject matter experts in remote locations was extremely limited.
- **Productivity.** As a world leader, our client valued the unique dialogue and empowered problem solving that came from conducting live meetings and work sessions. They felt that their existing system of conference calls was not producing an equivalent amount of productivity.

### SOLUTION

consilium1 designed and implemented a state-of-the-art solution:

- **Designed "Virtual Collaboration Spaces" armed with the latest telepresence technologies.** Down to the design and layout of the rooms, c1 architected a complete solution.
- **Facilitated, installed, and implemented systems to connect 12 locations around the world.** Planning for 12 additional sites has already been completed.
- **Complete collaboration.** Designed for up to 18 team members, each room is outfitted with an HD display, LCD projections of shared content, multiple levels of seating, intelligent audio switching capabilities, easy file share functionality, interactive, collaborative smart boards, and is compatible with multiple types of video conferencing systems.

### RESULTS

This solution delivered multiple results for our clients:

- **Reduced travel expenses.** At the cost of just two typical overseas trips per month, the system is already paying for itself.
- **Improved productivity.** Geographically disparate teams collaborate and share more easily, increasing productivity and improving workflow.
- **Stronger projects.** Faster results. By empowering the teams to more easily leverage and interact with subject matter experts, our clients have greatly increased efficiency and shortened the project lifecycle.

### PARTNERS



For more information about c1, visit [consilium1.com](http://consilium1.com), call us 1-866-631-5494, or contact us at [sales@consilium1.com](mailto:sales@consilium1.com).