

We can do that.



consilium1

## Resourcing & Managed Services: Outsourced, Onshore Development Project

In many cases, the **problems** don't **find** us, we **find the problems**. In the case of our **Fortune 100 Insurance client**, we saw an opportunity to **accelerate** their **software development process** and **devised** a **streamlined plan** to **help them out**. They **believed in us**, so we **delivered for them: better work** and a **40% reduction** in project development costs. | **Problem solved.**

Our client is a leading national financial services and insurance provider engaged primarily in specialty property and casualty insurance businesses and in the sale of retirement annuities, life and supplemental health insurance products.

### PROBLEM

In an attempt to create a proprietary, integrated document management platform to deliver real-time visibility, institute workflow, and enable collaboration across business divisions, our client faced the following challenges:

- Productivity challenges associated with limited and overworked resources.
- Limited scalability and escalating application development cost.
- Multiple software development firms to manage and accelerating incremental costs.
- No R&D environment to simultaneously develop and incubate new ideas for alternative solutions.

### SOLUTION

Identifying these challenges, consilium1 offered a unique, off-site, managed service solution:

- Established accelerated "Boot Camp" program to quickly on-board off-site development team members, allowing them to be immediately productive on the project.
- Rationalized vendors into one consolidated, easy-to-manage team.
- Introduced cloud-based R&D environment that allowed them to incubate and prove new solutions before putting them into production.
- Strengthened build management process for increased success and efficiency.

### RESULTS

The c1 team's holistic approach and tailored solution delivered for the client:

- Managed Service approach easily allowed client to scale up or down based on immediate needs and requirements.
- Through the innovative "Boot Camp" approach and offsite delivery team, the client realized a cost savings of 30–40% per hour on development costs.
- Unified approach increased productivity and greatly strengthened overall solution through testing, specialization, collaboration, and dedication.

### PARTNERS



For more information about c1, visit [consilium1.com](http://consilium1.com), call us 1-866-631-5494, or contact us at [sales@consilium1.com](mailto:sales@consilium1.com).