

We can do that.



consilium1

## Enterprise Application Development & Integration: Smarter and Faster Software Solution

With **obsolete tools** putting the squeeze on process, our **financial services client** was searching for a **solution** that was **faster, smarter, and delivered more** for their customers. When our client found **us**, the search was **over**. Our **solution eliminated** obsolete software, **revolutionized** their offerings, and **accelerated** one of their **key operational processes** from months to **weeks**. Now that's a **solid investment**. | **Problem solved.**

An industry leader in retirement planning for those in the academic and research fields, our client has been providing financial services for over 90 years. With a full array of financial products and services, they help their customers plan to enjoy retirement and invest in life's other goals along the way.

### PROBLEM

Our client needed a trusted partner that could help them develop a comprehensive platform:

- **The current proprietary software solution was no longer supported by the service providers.** Updates were slow or non-existent, service received was sluggish and costly.
- Existing solution was not scalable or standardized and had extremely limited functionality which no longer supported the growing business needs.
- Slow on-boarding process was becoming a barrier to obtaining new customers.

### SOLUTION

The consilium1 team delivered a faster and smarter solution:

- **Implementation of new software.** c1 eliminated the obsolete software, replacing it with an upgraded, customized, and fully-supported solution.
- **Scalable solution was designed to grow with the company.** Flexibility was built in to allow our client to add functionality and expand their delivery capabilities.
- **Standardized service platform and automated operational processes.**

### RESULTS

This solution delivered for our client in several ways:

- **The on-boarding process for new customers was reduced from several months to just a few weeks, saving both time and money.**
- **Additional flexibility and scale offered more intuitive management capabilities, improved portfolio management, and expedited workflow to integrate new clients.**
- **Significant cost savings.** By eliminating software licensing costs, and the need to support the old software, our client immediately realized a substantial financial benefit.

### PARTNERS



For more information about c1, visit [consilium1.com](http://consilium1.com), call us 1-866-631-5494, or contact us at [sales@consilium1.com](mailto:sales@consilium1.com).